7-Eleven Malaysia Holdings Berhad (Company No: 1058531-W)

Date : 24 May 2018

Subject: UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2018

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UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2018 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	CURRENT AND CUMULATIVE QUARTER 3 months ended Restated*	
	31.03.2018 RM'000	31.03.2017 RM'000
Revenue	535,688	522,528
Cost of sales	(364,688)	(362,698)
Gross profit	171,000	159,830
Other operating income	32,071	31,005
Selling and distribution expenses	(165,897)	(154,625)
Administrative and other operating expenses	(22,575)	(23,648)
Profit from operations	14,599	12,562
Finance costs	(2,390)	(1,662)
Profit before tax	12,209	10,900
Income tax expense	(3,276)	(2,895)
Profit after tax, representing total comprehensive income for the period	8,933	8,005
Profit attributable to:		
Equity holders of the Company	8,933	8,005
Basic/diluted earnings per ordinary share (sen) (Note B11)	0.80	0.72

* The last year corresponding quarter has been restated to effect the changes in regards to the retrospective fair value adjustments on the revaluation of investment property as per announcement dated 29 November 2017.

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2018 CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION	The	Crown
	The Group Unaudited Audited	
	As at	Audited As at
	31.03.2018	31.12.2017
	RM'000	RM'000
Assats		
Assets		
Non-current assets	040 500	250 404
Property, plant and equipment	343,592	350,404
Investment property	400	400
Intangible assets	34,243	35,298
Other investments	070.000	1
	378,236	386,103
Current assets		
Inventories	222,196	221,957
Sundry receivables	113,901	113,526
Tax recoverable	3,620	3,748
Cash and bank balances	72,494	69,634
	412,211	408,865
Total assets	790,447	794,968
— 1		- ,
Equity and liabilities		
Equity attributable to equity holders		
of the Company		
Share capital	1,485,138	1,485,138
Capital reorganisation deficit	(1,343,248)	(1,343,248)
Assets revaluation reserve	40,784	40,784
Retained profits	90,918	81,985
	273,592	264,659
Treasury shares	(190,625)	(190,625)
Total equity	82,967	74,034
Non-current liabilities		
Provisions	7,515	7,400
Borrowings	38,700	42,400
Deferred tax liabilities	17,674	19,436
Deletted tax habilities	63,889	69,236
	00,000	00,200
Current liabilities		
Provisions	242	277
Borrowings	146,309	143,619
Trade payables	382,078	392,617
Other payables	114,962	115,184
Taxation	-	1
	643,591	651,698
Total liabilities	707,480	720,934
Total equity and liabilities	790,447	794,968
Net assets per share attributable to ordinary equity holders of the		
Company, based on number of outstanding shares		
in issue with voting rights (sen)	7.47	6.67

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2018 CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		Attributable to Equity Holders of the Company					
	Share capital RM'000	Share premium RM'000	Treasury shares RM'000	Capital reorganisation deficit RM'000	Assets revaluation reserve RM'000	Retained profits RM'000	Total equity RM'000
At 1 January 2018 As stated	1,485,138	-	(190,625)	(1,343,248)	40,784	81,985	74,034
Total comprehensive income	-	-	-	-	-	8,933	8,933
At 31 March 2018	1,485,138		(190,625)	(1,343,248)	40,784	90,918	82,967
At 1 January 2017	123,338	1,361,800	(190,625)	(1,343,248)		83,924	35,189
As restated Transfer pursuant to S618(2) of CA 2016 *	1,361,800	(1,361,800)	(190,025)	(1,040,240)	-	- 00,924	55,169
Total comprehensive income	- 1,501,000	(1,501,600)	-	-	-	8,005	8,005
Dividends on ordinary shares	-	-	-	-	-	(52,188)	(52,188)
At 31 March 2017	1,485,138	-	(190,625)	(1,343,248)	-	39,741	(8,994)

Note:

* Pursuant to Section 618(2) of the Companies Act 2016 ("CA 2016"), any outstanding share premium and capital redemption reserve accounts shall become part of Share Capital.

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2018 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	CUMULATIVE QUARTER 3 months ended	
	31.03.2018 RM'000	31.03.2017 RM'000
Cash flows from operating activities		
Cash receipts from customers and other receivables	579,892	536,920
Cash paid to suppliers and employees	(560,292)	(545,089)
Cash generated from/(used in) operations	19,600	(8,169)
Interest paid	(2,390)	(1,662)
Tax paid	(4,911)	(4,370)
Net cash generated from/(used in) operating activities	12,299	(14,201)
Cash flows from investing activities		
Purchase of property, plant and equipment	(8,853)	(15,772)
Purchase of intangible assets	-	(2,528)
Proceeds from disposal of property, plant and equipment	163	94
Interest received	261	173
Net cash used in investing activities	(8,429)	(18,033)
Cash flows from financing activities		
Proceeds from bankers' acceptances	75,500	85,270
Proceeds from revolving credit	-	20,000
Proceeds from term loan	-	20,000
Repayment of bankers' acceptances	(73,800)	(77,113)
Repayment of term loans	(2,700)	(1,200)
Repayment of hire purchase and finance lease liabilities	(10)	(123)
Net cash (used in)/generated from financing activities	(1,010)	46,834
Net increase in cash and cash equivalents	2,860	14,600
Cash and cash equivalents at beginning of the financial period	69,634	49,450
Cash and cash equivalents at end of the financial period	72,494	64,050
Cash and cash equivalents at the end of the financial period comprises	the	

Cash and cash equivalents at the end of the financial period comprises the following:-

Cash and bank balances	66,351	62,998
Fixed deposits with licensed banks	6,143	1,052
	72,494	64,050

A1. CORPORATE INFORMATION

7-Eleven Malaysia Holdings Berhad is a public limited liability company, incorporated and domiciled in Malaysia.

The principal activity of the Company is investment holding.

The principal activities of its subsidiaries are in the operating and franchising of convenience stores under the "7-Eleven" brand name and investment holdings.

The Company and its subsidiaries are collectively referred to as the Group.

A2. BASIS OF PREPARATION

The interim financial report is unaudited and has been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board and paragraph 9.22 and Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad. It should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2017.

The interim financial report is presented in Ringgit Malaysia ("RM") and all values are rounded to the nearest thousand ("RM'000") except when otherwise indicated.

A3. CHANGES IN ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of the interim financial report are consistent with those adopted in the audited financial statements for the year ended 31 December 2017 except as follows:

On 1 January 2018, the Group adopted the following amended MFRSs mandatory for annual financial period beginning on or after 1 January 2018:

	Effective for annual financial periods beginning on
Description	or after
MFRS 9 : Financial Instruments	1 January 2018
MFRS 15 : Revenue from Contracts with Customers	1 January 2018
Amendments to MFRS 2 : Classification and Measurement of Share-based Payment Transactions	1 January 2018
Amendments to MFRS 4 : Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts	1 January 2018
Amendments to MFRS 140 : Transfers of Investment Property	1 January 2018
IC Interpretation 22 : Foreign Currency Transactions and Advance Consideration	1 January 2018
Annual Improvements to MFRS Standards 2014 - 2016 Cycle:	
(i) Amendments to MFRS 1 : First-time Adoption of Malaysian Financial Reporting Standards	1 January 2018

Adoption of the above standards and interpretations did not have any significant impact on the financial performance or position of the Group.

A3. CHANGES IN ACCOUNTING POLICIES (CONT'D)

The standards, amendments to standards and IC Interpretation that are issued but not yet effective up to the date of issuance of the Group's financial statements are disclosed below:

Description	Effective for annual financial periods beginning on or after
Description	UT aller
MFRS 16 : Leases	1 January 2019
Amendments to MFRS 9 : Prepayment Features with Negative Compensation	1 January 2019
Amendments to MFRS 119 : Plan Amendment, Curtailment or Settlement	1 January 2019
Amendments to MFRS 128 : Long-term Interests in Associates and Joint Venture	1 January 2019
IC Interpretation 23 : Uncertainty over Income Tax Treatments	1 January 2019
Annual Improvements to MFRS Standards 2015 - 2017 Cycle:	
(i) Amendments to MFRS 3 : Business Combinations	1 January 2019
(ii) Amendments to MFRS 11 : Joint Arrangements	1 January 2019
(iii) Amendments to MFRS 112 : Income Taxes	1 January 2019
(iv) Amendments to MFRS 123 : Borrowing Costs	1 January 2019
Amendments to MFRS 2 : Share-Based Payment	1 January 2020
Amendment to MFRS 3 : Business Combinations	1 January 2020
Amendments to MFRS 6 : Exploration for and Evaluation of Mineral Resources	1 January 2020
Amendment to MFRS 14 : Regulatory Deferral Accounts	1 January 2020
Amendments to MFRS 101 : Presentation of Financial Statements	1 January 2020
Amendments to MFRS 108 : Accounting Policies, Changes in Accounting Estimates and Errors	1 January 2020
Amendments to MFRS 134 : Interim Financial Reporting	1 January 2020
Amendment to MFRS 137 : Provisions, Contingent Liabilities and Contingent Assets	1 January 2020
Amendment to MFRS 138 : Intangible Assets	1 January 2020
Amendment to IC Interpretation 12 : Service Concession Arrangements	1 January 2020
Amendment to IC Interpretation 19 : Extinguishing Financial Liabilities with Equity Instruments	1 January 2020
Amendment to IC Interpretation 20 : Stripping Costs in the Production Phase of a Surface Mine	1 January 2020
Amendment to IC Interpretation 22 : Foreign Currency Transactions and Advance Consideration	1 January 2020
Amendments to IC Interpretation 138 : Intangible Assets - Web Site Costs	1 January 2020
MFRS 17 : Insurance Contract	1 January 2021
Amendments to MFRS 10 and MFRS 128 : Sale or Contribution of Assets between an	Deferred
Investor and its Associate or Joint Venture	

The Group has not early adopted any of the new or revised standards and amendments to standards that have been issued but not yet effective for the Group's accounting period beginning on or after 1 January 2018. The Group intend to adopt these standards, if applicable, when they become effective. The initial application of the new or revised MFRSs and Amendments to MFRSs, which will be applied prospectively or which requires extended disclosures, is not expected to have any significant financial impacts to the financial statements of the Group upon their initial adoption, other than MFRS 16 : *Leases* which will be effective from 1 January 2019. The adoption of MFRS 16 : *Leases* will have an effect on the classification and measurement of the Group's lease assets and liabilities.

A4. SEASONALITY OR CYCLICALITY OF OPERATIONS

The business of the Group typically experience higher customer count, transaction value and sales during weekends, public holidays, school holidays and festive periods such as Chinese New Year, Hari Raya, Deepavali and Christmas.

A5. ITEMS OF UNUSUAL NATURE

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the financial period under review.

A6. CHANGES IN ESTIMATES

There were no changes in estimates of amounts reported in prior financial year that have had a material effect in the current financial period.

A7. CHANGES IN COMPOSITION OF THE GROUP

On 18 April 2018, Convenience Shopping (Sabah) Sdn. Bhd. ("CSSSB"), a subsidiary of 7-Eleven Malaysia Sdn. Bhd. ("7EMSB"), which in turn is wholly-owned by the Company, had entered into a SSA for the purpose of acquiring 123,004 ordinary shares in Café Decoral Sdn. Bhd. ("CDSB"), representing 60% equity interest in CDSB, at a purchase consideration of RM600,000 ("Proposed Acquisition"). Upon completion of the Proposed Acquisition, CDSB will become a 60% owned subsidiary of CSSSB.

A8. DEBT AND EQUITY SECURITIES

There were no issuances and repayments of debt and equity securities, share buy-backs, share cancellations and resales of treasury shares for the current financial period ended 31 March 2018 and period up to the date of this announcement.

A9. DIVIDEND PAID

There was no dividend paid during the financial period ended 31 March 2018.

A10. SEGMENT REPORT

Segmental analysis for the financial year ended 31 March 2018 is as follows:

		Inter-	
	External	segment	Total
Revenue	RM'000	RM'000	RM'000
For the three months ended			
31 March 2018			
Convenience stores	535,614	-	535,614
Others	74	174	248
Inter-segment elimination	-	(174)	(174)
C C	535,688	-	535,688
For the three months ended			
31 March 2017			
Convenience stores	522,459	-	522,459
Others	69	174	243
Inter-segment elimination	-	(174)	(174)
5	522,528	-	522,528

A10. SEGMENT REPORT (CONT'D)

	CUMULATIVE QUARTER 3 months ended	
		Restated
	31.3.2018	31.3.2017
Results	RM'000	RM'000
Convenience stores	14,623	12,649
Others	(285)	(260)
	14,338	12,389
Interest income	261	173
Profit from operations	14,599	12,562
Finance costs	(2,390)	(1,662)
Profit before tax	12,209	10,900
Income tax expense	(3,276)	(2,895)
Net profit for the year	8,933	8,005

A11. PROPERTY, PLANT AND EQUIPMENT

During the 3 months ended 31 March 2018, the Group acquired assets at costs of RM8.9 million (2017 : RM15.8 million). The assets acquired comprise mainly of renovation, furniture, fittings, equipment and computer equipment.

A12. INVESTMENT PROPERTY

The valuation of investment property has been brought forward without amendment from the audited financial statements for the financial year ended 31 December 2017.

A13. SIGNIFICANT RELATED PARTY TRANSACTIONS

		CUMULATIVE 3 months 31.3.2018	• -
Transacting party	Type of transaction	RM'000	RM'000
With a subsidiary company			
7-Eleven Malaysia Sdn Bhd	Advances from/(to) 7-Eleven		
("7-Eleven Malaysia")	Malaysia to/(from) 7-Eleven Malaysia Holdings	249	(8,568)
	Interest expense on advances from 7-Eleven Malaysia	1 202	1 002
		1,202	1,093
With companies in which TSVT is deemed interested*			
MOL AccessPortal Sdn. Bhd.	Receipts of payment from MOL for commission for sale of mobile		
("MOL")	phone, Touch'n Go and online		
	game reloads and bill payments	6,973	6,911
	Payments to MOL for reload		
	transaction values for in-store services for sale of mobile phone,		
	Touch'n Go and online game		
	reloads and bill payments	458,607	172,259
U Mobile Sdn. Bhd.	Receipts of payment from		
("U Mobile")	U Mobile for commission for sale of mobile phone reloads	0 1 1 1	
		3,111	2,756
	Payments to U Mobile for reload		
	transaction values for in-store		
	services for sale of mobile phone reloads	49,661	44,664
	priorie reloaus	49,001	44,004
	Receipts of payment from		
	U Mobile for advertisement placement fees	1,878	1,708
		1,070	1,700
Berjaya Channel Sdn. Bhd.	Receipts of payment from		
("BChannel")	BChannel for advertisement placement fees	13	13
	placement lees	13	13

A13. SIGNIFICANT RELATED PARTY TRANSACTIONS (CONT'D)

		CUMULATIVE 3 months	
Transacting party	Type of transaction	31.3.2018 RM'000	31.3.2017 RM'000
With companies in which TSVT is deemed interested*			
Sun Media Corporation Sdn. Bhd. ("Sun Media")	Advertising fees on placement of advertisement in The Sun newspaper	201	261
	Display fees from placement of The Sun newspaper in 7-Eleven's stores	180	180
Securexpress Services Sdn. Bhd. ("Securexpress")	Payments to Securexpress for fees relating to the delivery of merchandise to stores	2,401	2,883
Berjaya Sompo Insurance Berhad ("Berjaya Sompo")	Payments to Berjaya Sompo for insurance premium	1,542	2,232
Nural Enterprise Sdn. Bhd. ("Nural")	Payments to Nural for rental of property	334	349
Berjaya Times Square Sdn. Bhd. ("BTS")	Payments to BTS for rental of property	226	188

A14. CONTINGENT LIABILITIES

The Group has bank guarantees amounting to RM9,154,878 (31 March 2017: RM7,099,383) as security deposits in favour of various government and statutory bodies, and private companies.

The bank guarantee facility is granted to 7-Eleven Malaysia on a clean basis.

A15. CAPITAL COMMITMENTS

	The Group	
	Unaudited	Audited
	As at	As at
	31.3.2018	31.12.2017
	RM'000	RM'000
Approved and contracted for		
- property, plant and equipment	2,635	4,604
	2,635	4,604
Approved but not contracted for		
- property, plant and equipment	91,657	103,145
	91,657	103,145
	94,292	107,749

A16. SUBSEQUENT EVENT

There were no significant events since the end of this current quarter up to the date of this announcement.

B1. REVIEW OF THE PERFORMANCE OF THE GROUP

Review of Current Quarter Performance versus Corresponding Quarter Last Year

The Group's revenue for the current quarter of RM535.7 million grew by RM13.2 million or 2.5% against the corresponding quarter's revenue in the previous year of RM522.5 million. The growth in revenue continued to be driven by the growth in new stores, higher customer counts and better consumer promotion activity.

Gross profit of RM171.0 million improved by RM11.2 million or 7.0% compared to the corresponding quarter in the previous year. This was mainly attributed to the increase in revenue and improvement in gross margin by 1.3% points. The improvement in gross margin was attributed to higher gross profit margins across all categories.

Selling and distribution expenses for the quarter increased by RM11.3 million or 7.3% against the corresponding quarter of the previous year. This was mainly due to new store expansion resulting in higher rental cost, utility cost, store depreciation and maintenance expenses.

Administrative and other operating expenses for the quarter decreased by RM1.1 million or 4.5% due to decrease in staff cost.

The increase in revenue, gross margin improvement and other operating income resulted in the Group's profit after tax of RM8.9 million, an increase of RM0.9 million or 11.6% as compared to the corresponding periods in previous year.

B2. MATERIAL CHANGES IN THE PROFIT BEFORE TAXATION FOR THE CURRENT QUARTER AS COMPARED WITH THE IMMEDIATE PRECEDING QUARTER

The Group's profit before tax for the first quarter of RM12.2 million was lower than the immediate preceding quarter of RM26.6 million by RM14.3 million or 54.0% due to 1.9% decrease in revenue and 24.9% decrease in other operating income due to higher compensation income of RM9.3 million in the immediate preceding quarter.

B3. PROSPECTS

The Board of Directors is of the view that the trading conditions for the next quarter are expected to improve with the anticipated heightened consumer sentiment. We expect to see further improvements in the next quarter by pursuing our core strategy pillars of Operations Excellence, Cost Management and Commercial Innovation.

B4. VARIANCE OF ACTUAL RESULTS FROM PROFIT FORECAST AND PROFIT GUARANTEE

The Group did not issue any profit forecast or profit estimate previously in any public document.

B5. PROFIT FROM OPERATIONS

Profit from operations is arrived at after charging/(crediting):

	CURRENT AND CUMULATIVE QUARTER 3 months ended	
	31.03.2018 RM'000	Restated 31.03.2017 RM'000
Interest income	261	173
Depreciation of property, plant and equipment	15,061	13,568
Property, plant and equipment written off	537	316
Amortisation of intangible assets	1,055	1,043
Provision for and write off of inventories	1,357	1,491
Gain on disposal of property, plant and equipment	(15)	(94)
Loss on foreign exchange translation differences	5	27

Other than as presented in the condensed consolidated statements of comprehensive income and as disclosed above, there were no gain or loss on disposal of quoted or unquoted investments or properties, impairment of other assets, gain or loss on derivatives and exceptional items included in the results of the current quarter and financial period ended 31 March 2018.

B6. TAXATION

	CURRENT AND CUMULATIVE QUARTER 3 months ended	
	31.03.2018 RM'000	31.03.2017 RM'000
Income tax: Current period provision	5,038	2,501
Deferred tax: Relating to (reversal)/origination of temporary differences	(1,762) 3,276	<u> </u>

Income tax expense is recognised based on management's best estimation. The Group's consolidated effective tax rates for the current quarter and financial year ended 31 March 2018 were higher than the Malaysian's statutory tax rate mainly due to certain expenses not deductible under tax legislation.

B7. STATUS OF CORPORATE PROPOSALS

There were no corporate proposals announced but not completed at the date of this report.

B8. GROUP BORROWINGS

The Group borrowings which are denominated in Ringgit Malaysia ("RM") as at 31 March 2018 are as follows: -

	Unaudited As at 31.03.2018 RM'000	Audited As at 31.12.2017 RM'000
Short term borrowings		
Secured:		
Hire purchase and finance lease liabilities	9	19
Unsecured:		
Bankers' acceptances	73,500	71,800
Term loan	12,800	11,800
Revolving credit	60,000	60,000
	146,309	143,619
Long term borrowings Unsecured:		
Term loan	38,700	42,400
	38,700	42,400
Total borrowings		
Bankers' acceptances	73,500	71,800
Term loan	51,500	54,200
Revolving credit	60,000	60,000
Hire purchase and finance lease liabilities	9	19
	185,009	186,019

B9. MATERIAL LITIGATION

There was no material litigation for the current financial year to date.

B10. DIVIDEND

No dividend was declared or recommended for payment by the Company for the current quarter (previous corresponding quarter : Nil)

B11. EARNINGS PER SHARE

	CUMULATIV	CURRENT AND CUMULATIVE QUARTER 3 months ended	
	31.03.2018	31.03.2017	
Net profit attributable to			
ordinary shares (RM'000)	8,933	8,005	
Weighted average number of			
ordinary shares in issue ('000)	1,110,385	1,110,385	
Basic/diluted earnings per ordinary share (sen)	0.80	0.72	

The Company does not have any dilutive potential ordinary shares in issue for the current quarter and financial period to date.